

\$ 3.3 T

17.9% of 2016 GDP

Payors

CMS

- Medicare
- Special Prgms

Medicaid

- State Specific
- Special Prgms

Private

- Insurers
- Self Funded
- Out-of-pocket

Accountable Care Organizations (ACO's)

Management Service Organizations

Disease Mgmt & Wellness Organizations

General Suppliers

BioTech Products & Services

M
F
G

- Pharmaceutical
- Medical Devices
- Diagnostics
- BioTech
- Healthcare IT

Distributors

H
O
S
P
I
T
A
L

Alternate Site Providers

- Surgery Centers
- Physician Office
- Nursing Homes
- Hospice
- Infusion Ctrs
- Dialysis Cts
- Apheresis Ctrs
- Rehabilitation Ctr
- Mobile Labs
- Wound Care Ctrs
- Closed Door
 - RX
 - DME/HME

Retailers

- Pharmacy
- DME
- HME
- Chains
- Internet

----- Group Purchasing Organizations & Integrated Delivery Networks -----